



## Are You A “Serious Seller”?\*

### Take This Quick Quiz To Find Out

*By answering the following three questions you will have a better idea if you are truly a serious seller. “Serious sellers” tend to net the most amount of money at closing, have the least amount of hassles and get their desired results in the shortest period of time.*

Question #1: Why are you moving?

The more compelling your reasons, the more realistic you are apt to be about the realities of your marketplace.

Question #2: What is your timetable for making the move?

Most sellers don't get realistic about the realities of the marketplace until time is of the essence.

Question #3: Are you committed to move?

If you are not committed to moving within your stated time frame, you are likely to neglect doing the “little things” that would cause a top dollar - no hassle - timely sale.

*\* Remember, buyers are objective about price and value. They are shopping for the “best deal”. Serious sellers know this and respond by objectively pricing and marketing their homes.*

Consider having a professional Real Estate Broker work for you. Call me. I am always happy to help and guide you to ensure your selling process goes as smoothly as possible. Karyn Murphy 708.278.6996 Managing Broker and Owner of KamBri Realty.com

The above checklist is for informational purposes only & is not a substitute for legal, tax or other professional assistance.

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